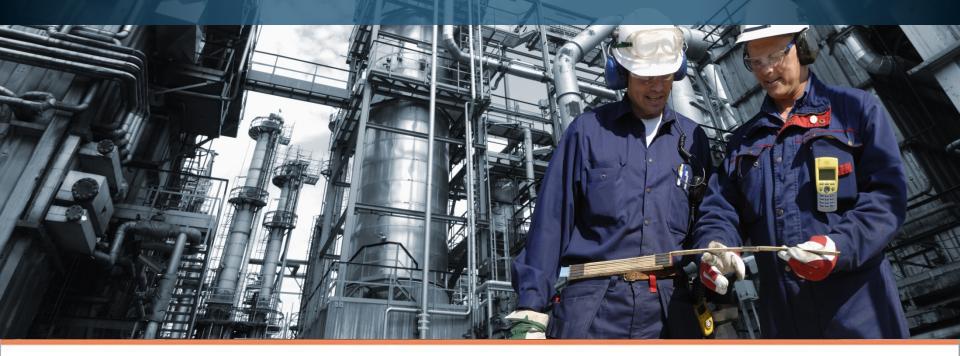


Sentry IT Fire and Gas Detection Overview 2015.r2



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Sierra Monitor Corporation

- Founded in 1979
- Listed on US Stock Exchange SRMC
- HQ in Milpitas, Silicon Valley
- Sales offices around the world



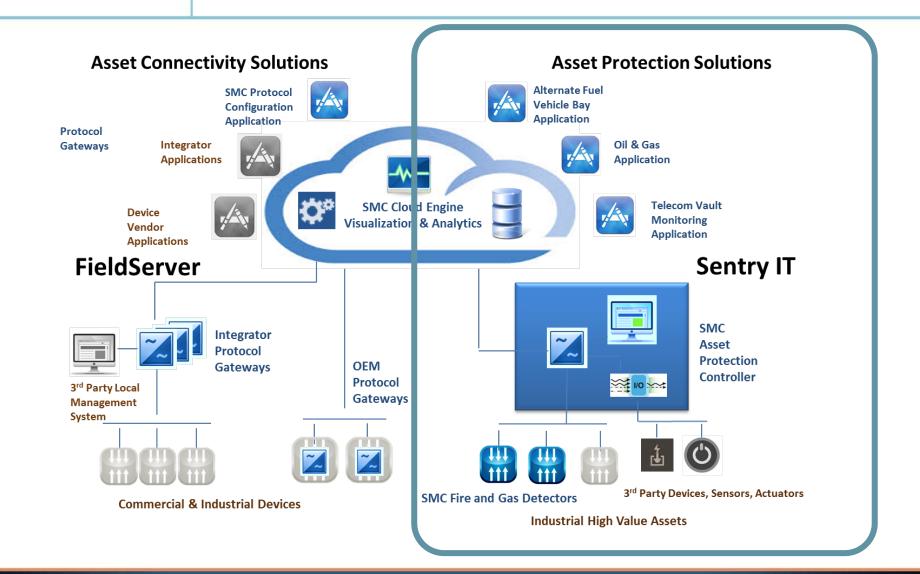
CONNECT

SMC addresses the industrial and commercial facilities management market with Industrial Internet of Things (IIoT) solutions that connect and protect highvalue infrastructure assets





IIoT Solutions Architecture





Market Leader



















SentryIT

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Trusted Supplier





Why Fire and Gas Detection?

- It saves lives and protects valuable assets
- Many applications require fire and gas detection systems by regulations and laws
- Systems must be approved by required agencies otherwise creates immense liability for the user











What is Sentry IT?

- Products and solutions for detecting fire and toxic and combustible gases
- State of the art sensors and detectors
- Scalable and flexible architecture including IP connectivity and cloud applications
- Safety and regulatory approvals with NRTLs



Danger Toxic gas	

Combustible Gases

- Explosion or fire hazard
- Must maintain concentration below lower explosive limit (LEL)

Toxic Gases

- Hazardous to human health and safety
- Employee exposure must be limited

Oxygen Displacing Gases

- Indirect human health hazard
- Deficiency of breathing Oxygen



Why Sentry IT?

- 35 years of experience
 - Key agency approvals like FM, ATEX, UL, CCCF an others...
- Flexible and scalable
 - From stand-alone detectors to advanced controller-based systems
- Lowest Total Cost of Ownership (TCO)
 - Fast installation and commissioning, infrequent calibration and low ongoing maintenance
 - Features like GlobalCal[™] and SenseSafe[™] ensures performance
- Distributed intelligence
 - Maximum performance and ability to collect sensor data for advanced analytics
- Integration with control systems and cloud for remote monitoring and analytics
 - Integrated FieldServer gateway provides the industry's leading multi-protocol interface



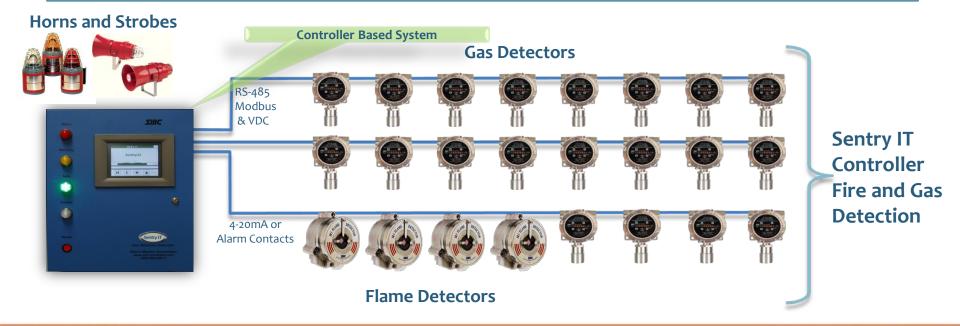






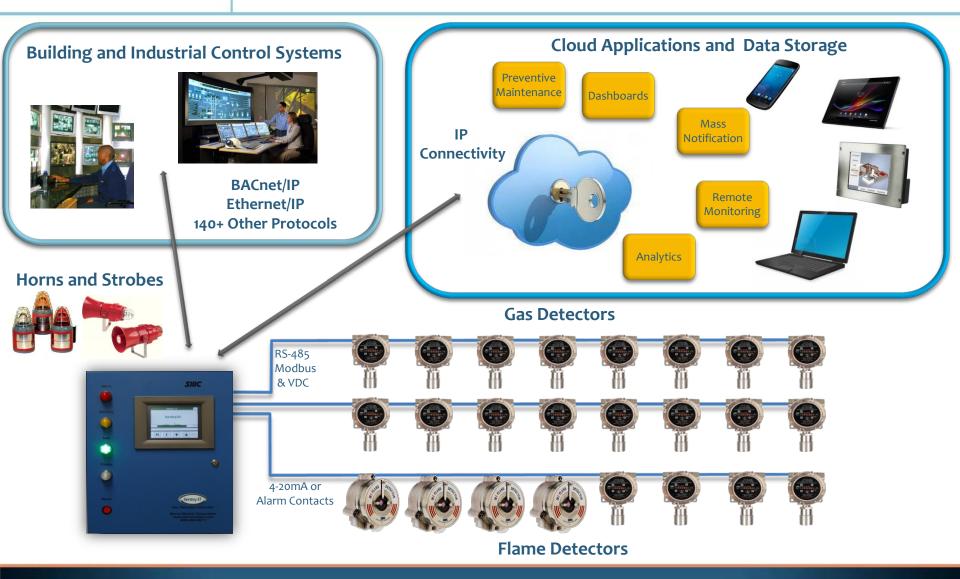
Scalable: Stand-alone to Advanced







Integration: Beyond The Controller

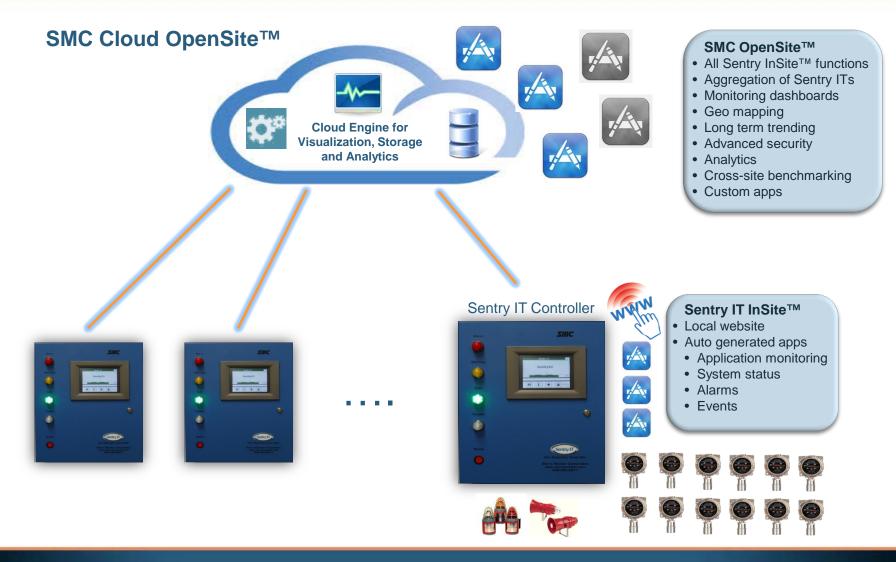


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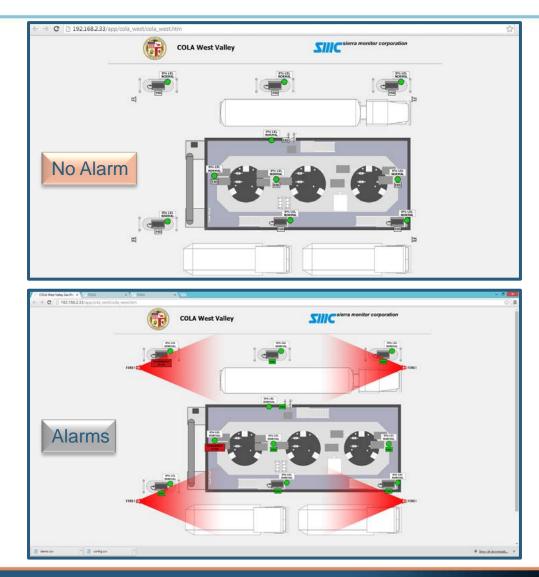
Sentry IT Cloud Solution





Remote Monitoring Example

- Remote monitoring using the capabilities in Sentry IT
- Dynamic updates with details immediately displayed on any web browser
- Mass-notification on Smart Phones and Tablets





Sentry IT Overview

- Sentry IT Smart Controller
- Sentry IT Smart Gas Detectors
- Sentry IT Flame Detectors
- Sentry IT Summary
- Legacy Sentry Retrofit Solution







Sentry IT Smart Controller





Sentry IT Controller Overview

Flexible

- > 32 Universal Inputs
 - Modbus RTU, RS485
 - Analog 4-20 mA
 - Classic Sentry PSG
 - Conventional Relay input
- Universal Outputs
 - High & Low amp relays
 - Analog 4-20 mA
 - Modbus TCP, Ethernet IP
 - FieldServer Gateway
 - Webserver



Modular

Easy to Use

- Convenient Touch Panel
 Operator interface
- Remote Touch Panel option
- USB for file transfer & history download
- Multi Protocol Gateway
 - Ethernet
 - Serial
 - Web Server
 - Cloud Applications





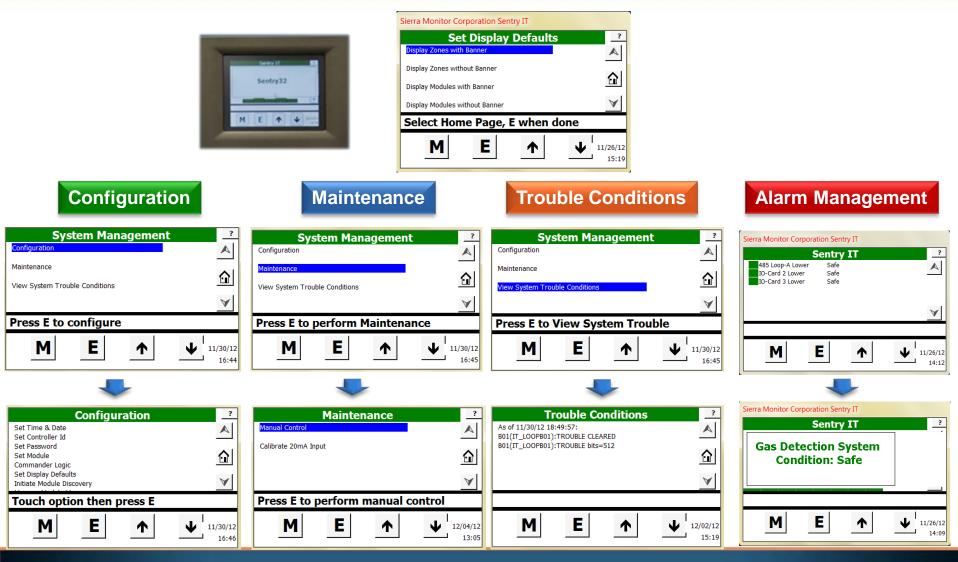
Sentry IT Smart Controller Highlights

- Scalable expand with additional I/O blocks
- Multiple power options
 - AC only, DC only, AC with DC back-up
- Auto Discovery of Sentry IT smart detectors
 - Rapid commissioning of system with minimum downtime
- GlobalCal[™], single person auto-adjusting calibration
 - Non-intrusive feature reducing calibration labor costs up to 75%
- SenseSafe[™] integration of Sentry IT Smart Detectors
 - Monitoring of sensor performance for safety and maximum lifetime
- Built-in Webserver for remote access to controller
 - Allows remote monitoring of system and ability to customize web pages
- Plant wide system and cloud integration
 - Including Modbus TCP, EtherNet/IP, SNMP, DNP, BACnet, LonWorks and many more protocols
 - Provide ability for remote monitoring, dashboards, mass-notification, analytics and other cloud applications





Intuitive Touchscreen User Interface



SMGierra monitor

GlobalCal™ and SenseSafe™ Features

GlobalCal[™] Calibration

- Simple three step calibration
- Single person procedure
- Remote sensor calibration, no need for detector access
- Multiple gases can be calibrated simultaneously

providing:

- Reduced labor cost
- Improved uptime
- Lower TCO

SenseSafe[™] Monitoring

- Resident DSP (Digital Signal Processing) in each detector for comprehensive and continues monitoring
- Controller based networked diagnostics with remote command capability
- Logging of all error conditions available for statistical analysis

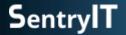
providing:

- Longer time between calibrations
- Pro-longed sensor life
- Lower TCO



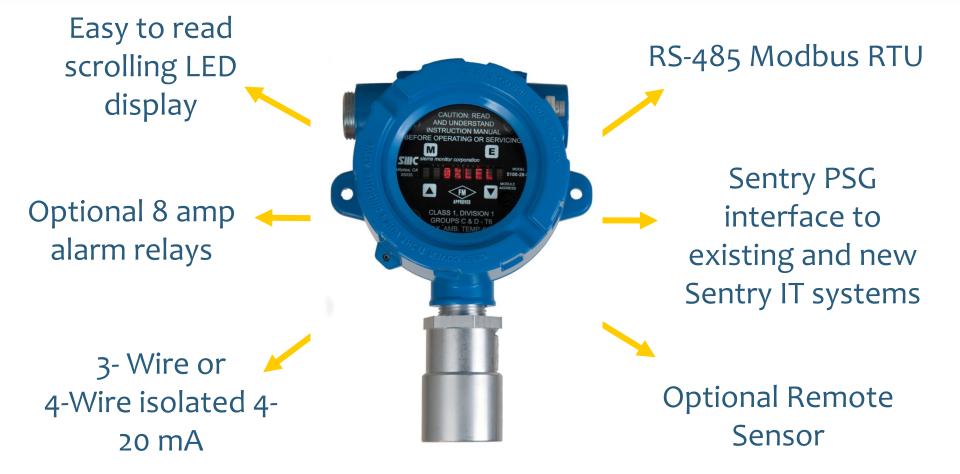


Sentry IT Smart Gas Detectors





Sentry IT Smart Gas Detector Overview





- Smart stand alone or system based operation
 - Built-in processing for intelligent operation
- Multiple communication choices
 - Modbus, PSG, HART and 4-20mA
- SenseSafe[™] feature continuously analyzes detector parameters
 - Provides performance data for maximum life
- Intuitive non-intrusive menu based operation
 - Enables fast commissioning
- Proprietary sensor DSP enables half the calibration interval compared to other vendors
 - Up to one year compared to other vendors 3 months
- Broad Range of gases and technologies:
 - Combustible, Cat Bead, LEL
 - Combustible, Infrared , LEL & %Vol
 - Toxic, Electrochemical, 0-100 ppm







Sentry IT Smart Gas Detectors Enclosures

▶ 316 SS or Aluminum Enclosures, ¾" NPT or M20



Enclosure Ratings

- SS Class 1, Div 1, Grp B,C,D
 - Source IME
- AL Class 1, Div 1, Grp A,B,C,D
 - Source Limatherm

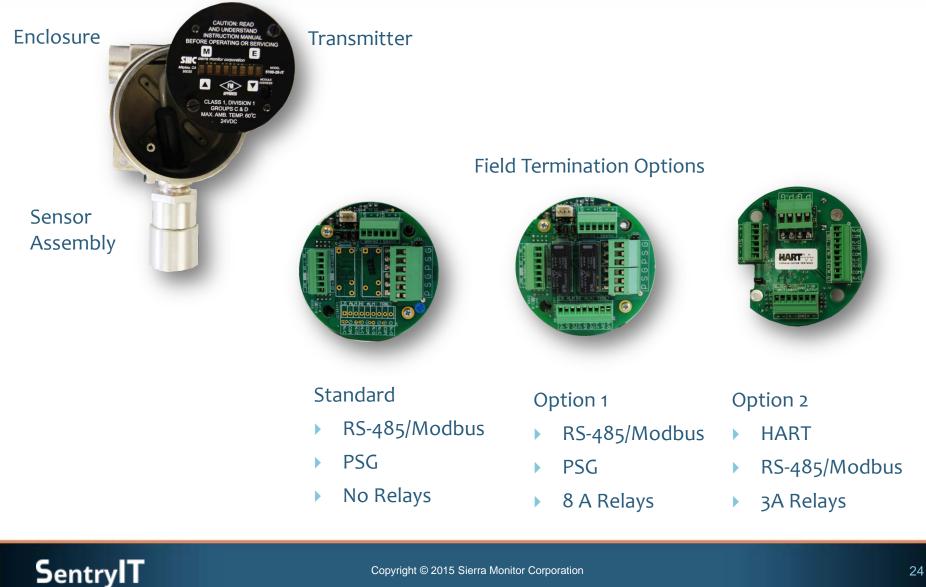


Remote sensor kit

- Combustibles
- ▶ -03,-04,-05 Modules Only



Sentry IT Smart Gas Detector Internals

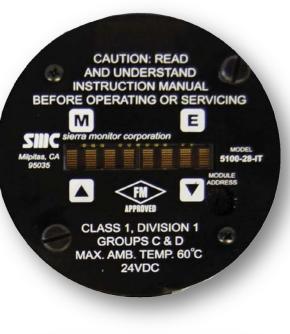




Non-Intrusive Operation and Calibration

- Non-Intrusive configuration using magnetic tool for configuration of:
 - Alarm set-points
 - Alarm acknowledge
 - Calibration
 - **Engineering Units**
 - Digital/Analog communications setup

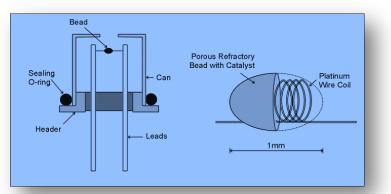




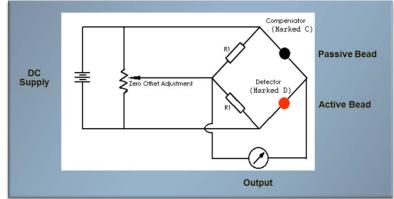




- Two alumina beads surrounded by platinum wire
- Bead 1 passivated
- Bead 2 catalyzed to react



 Catalyzed bead heats up with combustible gas, increasing output of Wheatstone bridge signal





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- Sentry IT Smart Detector uses proven Catalytic Bead technology
- 0-100% LEL
- FM Approved for performance, operation and environment for Combustible gases (Class I, Div. 1, Groups B, C, and D)
- FM Approved with 6 month calibration interval
- SIL-2 Certified
- UL2075 Certified



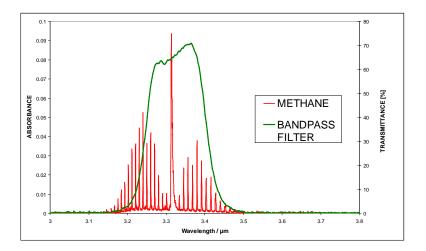
Model 5100-02-IT



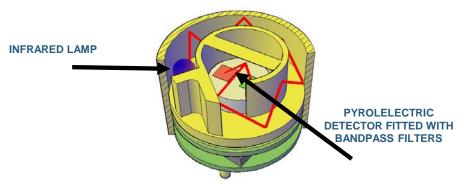


Infrared (IR): Principle of Operation

- Combustible gases absorb IR light energy at defined wavelengths
- Higher concentration results in greater absorbance
- Detector measures energy from the IR light and compares to the energy emitted by source
- Difference in energy received indicates level of gas concentration



- Detects Hydrocarbons but not Hydrogen
- Accurate & stable
- Calibration interval : 1 Year
- Low maintenance, Long Life
- Immune to catalytic bead poisons
- Range: % LEL or % Vol
- Operates in high combustible gas and/or low oxygen environment
- Rapid recovery after exposure to 100% concentrations of hydrocarbon gas
- Monitor in 0-100% LEL or 0-100% Volume ranges





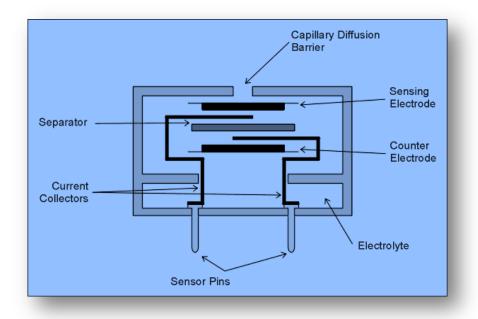
- Non-Dispersive Infrared technology
- 0-100% LEL or 0-100% by volume
- Methane (FM Approved)
- Other combustible gases including:
 - Ethane
 - Propane
 - Butane
 - Pentane
 - Hexane
 - and others
- SIL-2 Certified
- UL2075 Certified

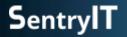


5100-28-IT



- Current generating electrolytic reaction
- High sensitivity for PPM levels of Toxic gas
- Specificity to gas of interest
- Percent volume for Oxygen measurement







Electrochemical Toxic Gas Detector

- Toxic Gas Monitoring in PPM Range
 - Highly reliable electrochemical sensors, thousands deployed over more than a decade around the world
 - FM Approved 6 month calibration interval, twice as good as other vendors
 - Optional remote sensor
 – for hard to access areas
 - FM and ATEX approvals for H2S
 - SIL-2 for H2S



5100-05-IT

• Toxic Gases

- O2 5100-03-IT
- CO 5100-04-IT
- H2S 5100-05-IT
- Cl2 5100-06-IT
- SO2 5100-10-IT
- NO2 5100-12-IT
- HCl 5100-21-IT
- NH3 5100-25-IT
- HF 5100-26-IT
- CO2 5100-88-IT



Two Wire Analog Detector

- Hydrogen Sulfide (and other Toxic gases)
- Low maintenance costs due to FM Approved 180 day calibration interval (longest in the industry)
- Low installation costs due to 2-Wire design
- Durability of available Stainless
 Steel transmitter/sensor enclosure
- Application adaptability with variable range selection and mounting configuration



4501-05



Open Path Gas Detector

- Long range up to 200m
- High sensitivity and high resolution
- FM and European performance approved & tested
- Fast response <3sec
- Operating temperatures -55°C to +65°C
- Continuous operation in extreme environmental conditions
- Built-in event recorder real time record of the last 100 events

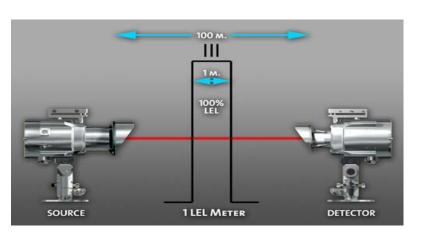


Compact design

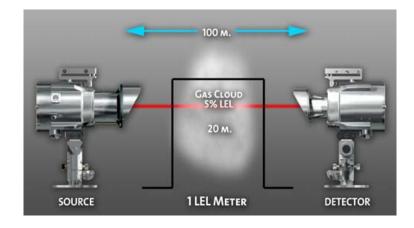


Open Path : LEL Meter Concept

1 LEL meter (1 LEL.m) = a cloud of 5% methane (100% LEL) gas that is 1 meter wide.



1 LEL meter = a cloud of 0.25% methane (5% LEL) gas that is 20 meters wide



Same measurement – Different reality





Calibration and Validation

- Factory Mutual (FM) requires that all approved sensors be calibrated periodically
- Sensor must be exposed to live gas standard to validate performance
- Regular calibration compensates for environmental changes
- Records must be maintained to meet OSHA Due Diligence requirements
- Calibration gas must be certified as primary gas standard



SMC provides procedures and certified calibration kits





Sentry IT Flame Detectors



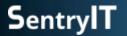


Proactive vs. Reactive

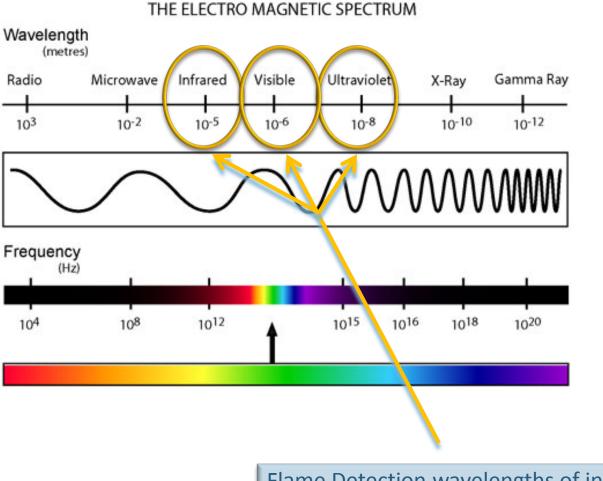
- Gas Detectors are Proactive
 - Respond to event before it becomes a life hazard or fire
 - Ventilate area to remove unwanted gas
- Flame Detectors are Reactive
 - Respond to the fire event once it has occurred
 - Suffocate area during a fire event (no ventilation)











Flame Detection wavelengths of interest



Optical Flame Detectors

Common Fire Detection Spectrum

- Infrared (IR)
- Ultraviolet (UV)
- Visible Light (Vis)
- Combination UV/IR
- Triple IR
- Combination UV/IR/Vis

• Cone Angle and Distance

- 90 & 1200 cone of vision
- 40 to 80' common





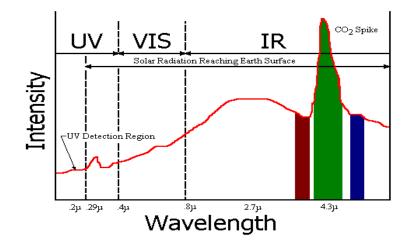




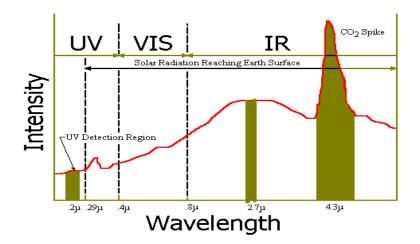
Flame Detection: IR/UV Principle

Triple IR





Detection of the flame's characteristic CO₂ emission line by the use of three wavelength bands



Detection of the simultaneous existence of typical infrared and ultraviolet radiation



Sentry IT Optical Flame Detectors



UV/IR/Vis 3100

- Advantages:
- Widest cone of vision
- Low false alarm rate
- Unaffected by solar radiation
- Multiple fuel types
- FM and CSFM approvals
- Applications:
- Hydrocarbon fires and Non-Hydrocarbon fires
- Hydrogen, Silane and other Hydrogen fuels
- Indoors or Outdoors



Triple IR 3600

- Advantages:
- Moderate speed
- Moderate sensitivity
- Low false alarm rate
- Unaffected by solar radiation
- Long distances to 300 feet
- Applications:
- Hydrocarbon fires
- Indoors or outdoors



Multi IR 3600

- Advantages:
- Moderate speed
- Moderate sensitivity
- Low false alarm rate
- Unaffected by solar radiation
- Long distances to 300 feet
- Applications:
- Hydrocarbon fires
- Hydrogen Fires
- Indoors or outdoors



UV/IR 3600

- Advantages:
- Low false alarm rate
- Moderate speed
- Unaffected by solar radiation
- High immunity to false alarms
- Applications:
- Hydrocarbon fires
- Hydrogen, Silane, Ammonia and other Hydrogen-based fires
- Metal fires
- Indoor & Outdoor



Sentry IT Summary

- Best of Class
 - 35 years of experience providing reliable and safe solutions

- Lowest Total Cost of Ownership (TCO)
 - From commissioning to on-going calibration Sentry IT provides features and technology to lower TCO

- Integration Industrial Internet of Things
 - Integration with building, industrial control systems and cloud for remote monitoring and analytics









Legacy Sentry to Sentry IT Smart Controller Retrofit





Legacy Sentry Retrofit

- Thousands of Legacy Sentry Controllers are installed
 - However, today's sensor technology and data management demand more functionality
- SMC now offers an easy and cost-effective upgrade path
 - Removes potential obsolescence issues







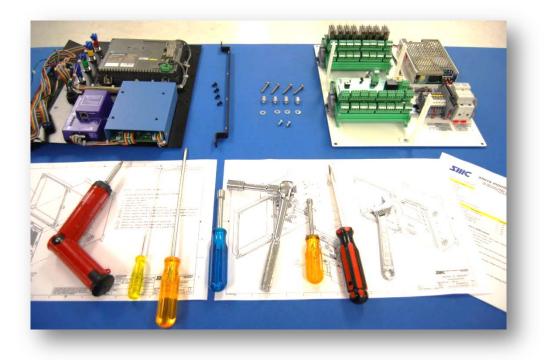


- Enhance your gas safety with modern technology
- Keep your installed sensors no need for new wires
- All Sentry IT Smart Controller functionality included:
 - Additional sensor capacity
 - Modbus communication
 - More outputs
 - Web browser interface
 - Interface to hundreds of protocols
- Minimal downtime keep your plant operating
- Easy upgrade





- Order the upgrade kit you need for your application, selecting options such as Modbus, additional relays and more
- Sierra Monitor provides all instructions, fittings and panels in the upgrade kit





Sentry IT Use Cases



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Alternative Fueled Vehicle Facilities

Application

• Hazardous gas monitoring in bus maintenance facility used for CNG buses

Problem

• Central Ohio Transit Authority (COTA) starting to switch buses to CNG fuel needed to upgrade safety system in maintenance facility.

Solution

• Sierra Monitor Sentry IT system with combustible and Carbon Monoxide detector system integrated to central control via FieldServer gateways to meet local fire marshal requirements.

Results

• SMC provided a complete system with quick installation and approval that took into account all safety, notification, alarm and mitigation requirements.







Wastewater Treatment Plant

Application

• Monitor for hazardous gases throughout expansive Wastewater Treatment plant interfaced to EtherNet/IP system.

Problem

• Update aging infrastructure with advanced gas detection while minimizing costs.

Solution

 SMC Sentry provided wide-spread gas detection capability with minimal wiring costs due to multiplexing from controller to sensors and Ethernet transmission from remote controllers to central system.

Results

 Customer pleased with low coast installation and operation yet able to handle both analog and alarm relays remotely with ability to interface to Allen Bradley EtherNet/IP central system.





Remote Landfill Monitoring

Application

Monitoring for Methane gas leaks from closed landfill

Problem

• A landfill closed in the 70s was leaking Methane into nearby homes and business. Gas leaks required person to drive to site to check out problem.

Solution

 SMC provided both CatBead and IR gas sensors at vent pipes around the site. This data interfaced to Sentry system that provide information remotely via web browser. This reduced maintenance costs.

Results

• Customer states, "This is simply amazing, the web server provides the ability of remote oversight of landfills that we have desired for quite some time."





Gas Detection – Chemical Plant

Application

Monitoring Sulfur Dioxide gas leaks in residential area near a chemical plant

Problem

• A safety engineer had very specific need to monitor for low levels of SO2. It had to be wireless, remote, 0-20 ppm range, non-intrusive calibration and delivered soon.

Solution

• A custom modified 4501-10 with non-intrusive calibration, 0-20 PPM range installed in NEMA 4X box with a wireless transmitter interfacing to base station in plant central.

Results

 Sierra Monitor was able to quickly and effectively make the necessary changes to an existing product to meet the customer's very specific requirements enabling this major chemical manufacturer to meet their safety needs and effectively satisfy both safety and community requirements.





Methane Gas Mitigation – Playa Vista

Application

 Protect homes built in Los Angeles basin 1.3 square mile Methane district. Current population 6,000+ people

Problem

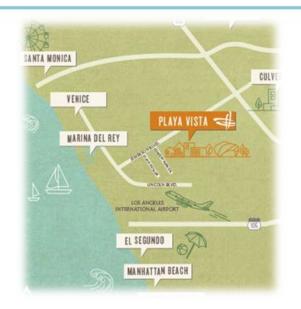
• Major luxury home development project in area with concentrations of methane gas in the soil from decomposing flora and fauna buried underground for over 100,000 years.

Solution

 Sentry system able to meet local Fire and Building Safety requirements for monitoring gas in enclosed hard-to-reach area and monitor remotely via the internet, plus record conditions.

Results

 Sierra Monitor was chosen because of the ability to accommodate many different size applications economically as well as ability to communicate serially to FieldServer webserver to provide event logging and internet connections.







Fire & Gas Systems at Booster Station

Application

• Monitoring for hazardous gas and fire conditions in pipeline booster station

Problem

• Required comprehensive detection package with point gas, open path gas and flame detection, plus other devices.

Solution

• SMC provided over \$2.5 million in equipment to meet their needs including detectors for flame, combustible gas, open path, and H2S, plus strobes, alarms and other devices..

Results

 Sierra Monitor won the project not only due to the reputation and quality of our gas and flame detection products, but also due to capability to consolidate the wide range of products necessary and meet the extensive requirements for documentation and testing.





Thank You

Connecting and Protecting High-Value Assets

www.SierraMonitor.com



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